Michigan Department of Treasury 496 (02/06)

			<b>Procedu</b> 2 of 1968, as a		<b>port</b> nd P.A. 71 of 1919	, as amended.				
Loca	ıl Unit	of Gav	ernment Type		_		Local Unit Nan			County
	Count		City	□Twp	□Village	⊠Other	Northpoint	e Behavioral Heal		Dickinson
	al Year oten		30, 2007		Opinion Date  January 3	0. 2008		Date Audit Report S March 31, 20		
	iffirm		· ·							
				countant	s licensed to p	ractice in M	lichigan			
∕Ve f	urthe	r affii	rm the follo	wing mat	terial, "no" resp	onses have	e been disclo	sed in the financial s	statements, includi	ng the notes, or in the
viana	_	ient L	_eπer (repo	rt of com	ments and red	commendati	ons).			
	YES	8	Check ea	ch appli	cable box bel	ow. (See in	structions for	further detail.)		
1.	×				nent units/funders to the finan				he financial statem	ents and/or disclosed in the
2.	×							init's unreserved fun oudget for expenditu		icted net assets
3.	X		The local	unit is in	compliance wi	th the Unifo	rm Chart of A	Accounts issued by t	he Department of	Treasury.
4.	X		The local	unit has	adopted a bud	get for all re	quired funds			
5.	X		A public h	earing or	n the budget w	as held in a	ccordance w	ith State statute.		
6.	X				not violated the issued by the				ler the Emergency	Municipal Loan Act, or
7.	X		The local	unit has i	not been delin	quent in dist	tributing tax r	evenues that were c	ollected for anothe	r taxing unit.
8.	X		The local	unit only	holds deposits	/investment	ts that compl	y with statutory requ	irements.	
9.	×							that came to our att ed (see Appendix H		n the <i>Bulletin for</i>
10.	X		that have	not been	previously co	mmunicated	I to the Local		Division (LAFD). If	ng the course of our audit there is such activity that has
11.		×	The local	unit is fre	e of repeated	comments f	rom previous	years.		
12.	X		The audit	opinion i	s UNQUALIFI	ED.				
13.	×				complied withing principles (0		GASB 34 as	s modified by MCGA	A Statement #7 ar	d other generally
14.	X		The board	or coun	cil approves al	l invoices pr	rior to payme	nt as required by ch	arter or statute.	
15.	$\boxtimes$		To our kno	owledge,	bank reconcili	ations that v	were reviewe	d were performed ti	mely.	
inclu des	uded cripti	in th on(s)	nis or any of the auth	other au nority and		do they ob n.	otain a stand	-alone audit, please		e audited entity and is not ne(s), address(es), and a
We	have	e enc	losed the	followin	g:	Enclosed	Not Require	ed (enter a brief justifica	ation)	
Financial Statements										
The letter of Comments and Recommendations										
Oth	er (De	escribi	e)							
			ccountant (Fir					Telephone Number		
Anderson, Tackman & Company, PLC Street Address						906-786-3111	0.1			
			ton Street					City Escanaba	State Zi	р 19829
			Signature	<b>V</b> )	***	Pri	nted Name		License Num	
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# FINANCIAL STATEMENTS

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Kristine P. Berhow, CPA, Principal Alan M. Stotz, CPA, Principal Raymond B. LaMarche, CPA, Principal Erkki M. Peippo, CPA, PC, Principal

Kevin C. Pascoe, CPA Laura L. Schwalbach, CPA

OFFICES IN MICHIGAN AND WISCONSIN

#### INDEPENDENT AUDITOR'S REPORT

Board of Directors Northpointe Behavioral Healthcare Systems Kingsford, Michigan

We have audited the accompanying financial statements of Northpointe Behavioral Healthcare Systems, as of and for the year ended September 30, 2007, which collectively comprise Northpointe's basic financial statements as listed in the table of contents. These financial statements are the responsibility of Northpointe's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of Northpointe Behavioral Healthcare Systems, as of September 30, 2007, and the respective changes in financial position for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with Government Auditing Standards, we have also issued our report dated January 30, 2008, on our consideration of Northpointe's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be considered in assessing the results of our audit.

The management's discussion and analysis and budgetary comparison information on pages 2 through 5 and pages 24 through 25, are not a required part of the basic financial statements but are supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

> Anderson, Tackman . Company P.L.C. Certified Public Accountants

January 30, 2008

Management Discussion and Analysis (Unaudited)

#### Northpointe Behavioral Healthcare System

Year Ended September 30, 2007

Northpointe Behavioral Healthcare Systems Authority (Northpointe) is a mental health authority located in Kingsford, Michigan that was created under PA 258 of 1974, as amended, by Act 152 of 1996 and provides mental health services to residents of Dickinson, Iron, and Menominee Counties. Northpointe is in its fifth year of implementation of the provisions of the Governmental Accounting Standards Board Statement No. 34 (GASB 34) with the enclosed financial statements. The primary objective of GASB 34 is to enhance the understandability and usefulness of these financial statements to Board members, citizens, and investors or creditors.

Provisions of GASB 34 required Northpointe to implement the new financial reporting model for the fiscal year ending September 30, 2003. Generally, the financial information will be reported in a two-year comparative format. We encourage readers to consider the information presented here in conjunction with the additional information found within the body of the audit.

#### Overview of the Basic Financial Statements

The Statement of Net Assets and Governmental Funds Balance Sheet and the Statement of Activities and Governmental Funds Statement of Revenues, Expenditures, and Changes in Fund Balance report information about Northpointe as a whole and about its activities in a way that portrays the results of the current year's operations. Since Northpointe is being reported as a Special Purpose Government (Note A), the statements show both the Government Wide and Fund Level reporting methods. Therefore, the General Fund columns are reported on the modified accrual basis. Only those assets that are measurable and currently available are reported. Liabilities are recognized to the extent that they will be paid with current financial resources. The total Statement columns represent information about Northpointe using public-like business statements.

The Statement of Net Assets provides the basis for evaluating the capital structure of Northpointe and assessing its liquidity and financial flexibility.

The Statement of Activities presents information that shows how Northpointe's net assets changed during the year. In addition, it also measures the success of Northpointe over the past year and determines whether Northpointe has adequate revenues to provide for their operations.

# Financial Analysis of Northpointe

Net assets –These statements present information reflecting Northpointe's assets, liabilities and net assets and is categorized into current and non-current assets and liabilities. For the purposes of the financial statements, current and non-current assets and liabilities are those assets and liabilities with immediate liquidity or which are collectable or becoming due within twelve months of the statement date.

Net assets as of the year ended September 30,

	2006	2007
Current Assets	\$3,543,526	\$3,564,789
Capital Assets	1,588,648	1,520,125
Restricted-current assets	373,052	324,039
Total Assets	<u>\$5,505,226</u>	\$5,408,953
Current Liabilities	\$2,507,637	\$2,203,191
Long-Term Liabilities	_1,072,996	_1,198,440
Total Liabilities	\$3,580,633	<u>\$3,401,631</u>
Net Assets		
Investment in capital assets,		
Net of related debt	\$403,632	\$ 430,882
Restricted		
Unrestricted	1,520,961	1,576,440
Total Net Assets	<u>\$1,924,593</u>	\$2,007,322

Statement of Revenues, Expenditures and Changes in Fund Balance

	2006	2007
REVENUE		
Federal Block Grant	\$ 172,969	\$ 97,637
State General Fund	3,226,425	2,887,187
State/NorthCare Medicaid	11,365,858	11,511,211
Local	242,101	242,101
Charges for Services	871,038	832,146
Other Revenue	218,452	190,298
Total Revenue	<u>\$16,096,843</u>	\$15,760,580

EXPENDITURES	2006	2007
Current:		
Salaries & Related Expense	\$ 9,241,652	\$ 8,977,145
Operational	2,375,278	2,224,974
Contractual	4,214,840	4,420,181
Debt Service:		
Interest	54,220	45,551
Total Expenditures	\$15,885,990	\$15,667,851
Change in net assets	210,853	82,729
Beginning of the Year	1,713,740	1,924,593
End of the Year	\$ 1,924,593	\$2,007,322

#### **Analysis of Overall Financial Position**

**Balance Sheet** – The Northpointe balance sheet lists several liability account items that require explanation as follows:

- Medicaid savings Fiscal Year 2007 reported as a liability of \$116,881 is Medicaid funding that was not spent in Fiscal Year 2007 and is payable to NorthCare; Northpointe expects the \$116,881 to be returned to Northpointe to be available for use in FY 08.
- Carry forward of Fiscal Year 2007 reported as deferred revenue of \$138,756 is General Fund not spent and available in Fiscal Year 2008.

Revenue – Northpointe has a high concentration of revenue from public funds with Medicaid consisting of approximately 73% and State General Fund approximately 18% of total budgeted revenue. Northpointe has formed a regional alliance with the five other U.P. Community Mental Health Boards (NorthCare) to continue to secure the Medicaid funding for the region. This alliance will also allow Northpointe to share expertise and reduce operational costs. Northpointe's full continuum of services and knowledge of the local consumers and the ability to meet their needs are all factors in our ability to maintain a contractual relationship with the State of Michigan.

**Expenditures:** - Northpointe continuously monitors expenditures in an effort to reduce costs and improve services. Northpointe regularly conducts salary and benefit surveys to compare against peers and ensure competitiveness and prudency with those peers. Northpointe also has a successful procurement policy in place, which ensures that major services and products are purchased at the best pricing available.

#### **Budget Analysis**

Northpointe Fiscal Year 06-07 actual revenue and expenditures differed from the original budget by less than 2%. The Northpointe finance committee and the full Board

review the balance sheet and income statement each month to ensure that both revenue and expenditure targets are within acceptable variances.

#### Long Term Debt

At year-end, Northpointe had \$1,089,242 of outstanding notes payable and capital leases - a decrease of approximately \$95,774 over the prior year. This decrease in debt results primarily from installment payments. More detailed information about Northpointe's long-term liabilities is presented in Note L to the financial statements.

#### Capital Assets

Northpointe's retains capital assets in the amount of \$1,520,125. The only major additions this year was the purchase of land in Norway for the Belgium Pointe home at a cost of \$48,000. No major capital asset disposals occurred in 2007. A summary of the changes in capital assets for the year ended September 30, 2007 is contained in Note K to the financial statements.

### **Economic Factors Affecting Northpointe' Future**

There are several factors that could affect Northpointe in the future.

- The economy of the State of Michigan continues to struggle and may affect Northpointe in future years.
- The Federal Government is beginning to look at the Medicaid system in an effort to reduce Medicaid expenditures.

### **Contacting Northpointe's Financial Management**

This financial report is designed to provide citizens, taxpayers, consumers, staff, Board members, creditors and other interested parties with a general overview of Northpointe's finances and to demonstrate Northpointe's accountability for the revenues received. If you have any questions about this report or need any additional information, please contact Northpointe's Finance Director at 715 Pyle Dr. Kingsford, Michigan 49802.

# COMBINED GOVERNMENT-WIDE AND FUND FINANCIAL STATEMENTS STATEMENT OF NET ASSETS AND GOVERNMENTAL FUNDS BALANCE SHEET

	General Fund	A	djustments	atement of Net Assets
ASSETS:				
Current assets:				
Cash:				
Unrestricted	\$ 3,293,811	\$	-	\$ 3,293,811
Restricted	324,039		-	324,039
Receivables	174,673		-	174,673
Prepaid expenses	 96,305			 96,305
Total current assets	 3,888,828		-	 3,888,828
Noncurrent assets				
Land	-		92,700	92,700
Other capital assets, net of				
accumulated depreciation	 		1,427,425	 1,427,425
Total noncurrent assets	 -		1,520,125	 1,520,125
TOTAL ASSETS	\$ 3,888,828	\$	1,520,125	\$ 5,408,953
LIABILITIES				
Current liabilities				
Accounts Payable	494,692		-	494,692
Due to State	89,785		-	89,785
Due to Northcare	608,323		-	608,323
Accrued payroll and fringes	436,379		-	436,379
Accrued health care	222,776		~	222,776
Deferred revenue	147,405		-	147,405
Accrued sick and vacation	78,258		-	78,258
Notes payable	 		125,573	 125,573
Total current liabilities	 2,077,618		125,573	 2,203,191
Noncurrent liabilities				
Accrued sick and vacation	234,770		-	234,770
Notes payable	 		963,670	 963,670
Total noncurrent liabilities	 234,770		963,670	1,198,440
TOTAL LIABILITIES	 2,312,388	\$	1,089,243	\$ 3,401,631
FUND BALANCE/NET ASSETS Fund balance:				
Unreserved	 1,576,440		(1,576,440)	<u> </u>
TOTAL LIABILITIES AND FUND BALANCES	 3,888,828			<del>-</del> -
NET ASSETS:				
Invested in capital assets, net of related debt			430,882	430,882
Unrestricted - Act 423 funds			1,576,440	1,576,440
		•		 
TOTAL NET ASSETS			2,007,322	\$ 2,007,322

# RECONCILIATION OF THE GOVERNMENTAL FUNDS BALANCE SHEET TO THE STATEMENT OF NET ASSETS

Total fund balances for governmental fund	\$	1,576,440
Total net assets reported for governmental activities		
in the Statement of Net Assets is different because:		
Capital assets used in governmental activities are not		
financial resources and therefore are not reported in		
the fund. Those assets consist of:		
Land 92,	2,700	
Land improvements 5,	5,092	
Building 1,466,	,427	
Equipment 910,	),465	
Vehicles 1,117,	,968	
Less: accumulated depreciation (2,072,	.,527)	1,520,125
Long-term debt is not due and payable in the current		
period and accordingly is not reported as a fund liability		
All liabilities, both current and long-term, are reported in		
the Statement of Net Assets.		
Notes Payable, current portion 125,	5,573	
Notes Payable, noncurrent portion 963,	5,670	(1,089,243)
Total net assets	\$	2,007,322

# COMBINED GOVERNMENT-WIDE AND FUND FINANCIAL STATEMENTS STATEMENT OF ACTIVITIES AND GOVERNMENTAL FUND STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE

	General Fund	Adj	ustments	Statement of Net Assets
REVENUES:				
Federal Sources	\$ 97,637	\$	-	\$ 97,637
State Sources	2,887,187		-	2,887,187
Medicaid	11,511,211		-	11,511,211
Medicare	82,028		-	82,028
Local	242,101		-	242,101
Charges for service	750,118		-	750,118
Other revenues	190,298		-	190,298
Proceeds from borrowing	49,490		(49,490)	<u> </u>
TOTAL REVENUE	15,810,070		(49,490)	 15,760,580
EXPENDITURES				
Current:				
Salaries and related expenses	8,977,145		-	8,977,145
Board related expenses	31,170		-	31,170
Office supplies and postage	60,657		-	60,657
Operating and program supplies	226,815		-	226,815
Client medical	204,901		_	204,901
Pharmacy	6,592		-	6,592
Dental	11,775		-	11,775
MIS Support	225,369		-	225,369
Staff Medical	14,394		-	14,394
Local match MRS Grant	11,995		-	11,995
Contract employee services	118,940		-	118,940
Legal, professional, accounting	14,438		-	14,438
Local in-patient	459,222		-	459,222
County in-patient	46,790		-	46,790
State in-patient	191,008		-	191,008
Home services	2,410,961		-	2,410,961
Self determination	17,177		-	17,177
Community mental health	2,912		-	2,912
Pathways	11,213		-	11,213
Trico	535,321		-	535,321
Goodwill	341,835		-	341,835
DICSA	61,992		-	61,992
Crisis services	24,140		-	24,140
Respite	104,976		-	104,976
Telephone	121,994		-	121,994
Utilities	125,119		-	125,119
Staff development and travel	138,115		-	138,115
Vehicle operations/maintenance	171,592		-	171,592
Advertising	15,583		-	15,583
Liability insurance	92,832		-	92,832
Repairs and maintenance	151,118		-	151,118
Rent-facilities and equipment	290,003		-	290,003

# COMBINED GOVERNMENT-WIDE AND FUND FINANCIAL STATEMENTS STATEMENT OF ACTIVITIES AND GOVERNMENTAL FUND STATEMENT OF REVENUES EXPENDITURES, AND CHANGES IN FUND BALANCE

	General Fund	Adjustments	Statement of Net Assets
Dues and publications	12,380	_	12,380
Pathways PHP	192,328	-	192,328
Miscellaneous	13,440	-	13,440
Capital outlay	127,535	(127,535)	
Depreciation	-	196,058	196,058
Debt service:			
Principal	145,263	(145,263)	-
Interest	45,551		45,551
TOTAL EXPENDITURES	15,754,591	(76,740)	15,677,851
Excess of revenues over expenditures	55,479	(55,479)	-
Change in net assets	-	82,729	82,729
Net assets, beginning of year	1,520,961	403,632	1,924,593
NET ASSETS, END OF YEAR	\$ 1,576,440	\$ 348,153	\$ 2,007,322

# RECONCILIATION OF THE GOVERNMENTAL FUNDS STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE TO THE STATEMENT OF ACTIVITIES

Net changes in fund balance	\$	55,479
The change in net assets reported for the Statement		
of Activities is different because:		
Governmental funds report capital outlays as		
expenditures. In the statement of Activities		
however, the cost of those assets is capitalized		
and allocated over the estimated useful lives and		
reported as depreciation expense. The effect of		
this difference is as follows:		
Capital outlay:		127,535
Depreciation expense		(196,058)
Proceeds of long-term borrowing is shown		
as revenue in the governmental fund but is		
recorded as a liability in the Statement of		
Net Assets.		(49,490)
Repayment of debt principal is an expenditure		
in the governmental fund but reduced the debt		
liability in the Statement of Net Assets.		145,263
Change in net assets	_\$	82,729

#### NOTES TO THE FINANCIAL STATEMENTS

September 30, 2007

#### NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The financial statements of Northpointe Behavioral Healthcare Systems (Northpointe) have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP) as applicable to governmental units. The Governmental Accounting Standards Board (GASB) is responsible for establishing GAAP for state and local units of government through its pronouncements. The more significant policies established in GAAP and used by Northpointe are discussed below:

(1) <u>Background</u> - Northpointe Behavioral Healthcare Services Board was originally formed as a merger of the Menominee County Community Mental Health Center and the Dickinson-Iron Mental Health Services Board. This merger was provided for under the County Community Mental Health Program Act of 1986 and the Urban Cooperation Act of 1967, as amended, and was effective January 1, 1995. In accordance with the agreement each center transferred all existing assets and contracts to the new authority. Northpointe Behavioral Healthcare Systems ("Northpointe" or "Board") was reorganized as an authority under PA258 of 1974, as amended by Act 152 of 1996, effective January 6, 1998. The authority is covered under Section 205 2(e) of the Mental Health Code.

Northpointe's Board of Directors is appointed by the respective county boards of commissioners, and consists of five members each from Menominee County and Dickinson County and two members from Iron County. Northpointe was formed to provide a full range of mental health services for residents located within the three counties as required and permitted by the Michigan Mental Health Code.

(2) Reporting Entity - Because Northpointe is a separate entity under PA 258 of 1974, as amended, and is governed by a board composed of members from each of the three counties it has been defined as a jointly governed organization by GASB Statement 14 as amended by GASB 39. No county board has responsibility over Northpointe nor does any county board have an on-going financial interest in Northpointe as defined by GASB Statement 14 as amended by GASB 39. Northpointe is not a component unit of any of the three counties it serves.

The accounting policies of Northpointe conform to accounting principles generally accepted in the United States as applicable to mental health centers. The following is a summary of the more significant policies:

Basic Financial Statements-Combined Government-wide and Fund Financial Statements-Statement of Net Assets and Governmental Funds Balance Sheet - In the Combined Government-wide and Fund Financial Statements-Statement of Net Assets and Governmental Fund Balance Sheet, the General Fund column is presented on the fund financial statement basis. The "Adjustments" column represents the items needed to convert the financial statements to the government-wide reporting basis. The Statement of Net Assets column represents amounts that normally would appear in the government-wide statements. Northpointe's net assets are reported as either invested in capital assets, net of related debt, restricted or unrestricted.

Basic Financial Statements-Combined Government-wide and Fund Financial Statements-Statement of Activities and Governmental Fund Statement of Revenues, Expenditures, and Changes in Fund Balance - In the Combined Government-wide Fund Financial Statement-Statement of Activities and Governmental Fund Statement of Revenues, Expenditures, and Changes in Fund Balance, the General Fund column is presented on the fund financial statement basis. The "Adjustments" column represents

#### NOTES TO THE FINANCIAL STATEMENTS

September 30, 2007

#### NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

the items needed to convert the financial statements to the government-wide reporting basis. The Statement of Activities column represents amounts that normally would appear in the government-wide statements. Northpointe's change in net assets for the current year is presented in the adjustments column and the Statement of Activities column. This statement also presents the beginning and end of year net assets.

<u>Governmental Funds</u> - The focus of the governmental funds measurement is upon the determination of financial position and changes in financial position (sources, uses, and balances of financial resources) rather than upon net income. The following is a description of the governmental funds of Northpointe:

<u>General Fund</u> - The General Fund is the primary operating fund and, accordingly, it is used to account for all financial resources except those accounted for in another fund.

(3) <u>Basis of Accounting</u> - The basis of accounting refers to the point at which revenues and expenditures/expenses are recognized in the accounts and reported in the financial statements. It relates to the timing of the measurements made regardless of the measurement focus applied.

Governmental activities in government-wide financial statements are presented on the economic resources measurement focus and the accrual basis of accounting. Revenues are recognized when earned and expenses are recognized when incurred.

Governmental fund financial statements are presented on the modified accrual basis of accounting. Under the modified accrual basis of accounting, revenues are recorded when susceptible to accrual; that is, when both measurable and available. "Available" means collectible within the current period or within sixty days after year-end. Expenditures are generally recognized under the modified accrual basis of accounting when the related liability is incurred, except for principal and interest on general obligation debt, if any, is recognized when due.

As allowed by GASB Statement No. 34, Northpointe's financial statements are presented as a Special Purpose Government. Northpointe is a government authority that provides a specific activity to the public in the form of mental health services. Since Northpointe's financial statements are presented as a Special Purpose Government, the basic financial statements were prepared by combining the fund financial statements with the government-wide statements. This combination is presented in a balance sheet and income statement format, using an "Adjustment" column for the conversion from the fund basis to the government-wide basis.

#### (4) Financial Statement Amounts:

<u>Cash and Cash Equivalents</u> - Northpointe has defined cash and cash equivalents to include cash on hand, demand deposits and any investments with a maturity of three months or less.

<u>Capital Assets</u> - Capital assets purchased or acquired with an original cost of \$5,000 or more are capitalized and reported at historical cost or estimated historical cost. Contributed assets, if any, are reported at fair market value as of the date received. Additions, improvements, and other capital outlays that significantly extend the useful life of an asset are capitalized. Other costs

#### NOTES TO THE FINANCIAL STATEMENTS

September 30, 2007

# NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

incurred for repairs and maintenance are expensed as incurred. Depreciation on all assets is provided on the straight-line basis. General capital assets are those that result from expenditures in the governmental funds. These assets are reported in the Statement of Net Assets column of the Statement of Net Assets and Governmental Funds Balance Sheet.

The expenditures for these assets are reported as Capital Outlay Expenditures in the General Fund column of the Statement of Activities and Governmental Fund Statement of Revenues, Expenditures, and changes in Fund Balance. These expenditures are then deducted in the "Adjustments" column to convert the statement to the government-wide basis.

Accrued Liabilities and Long-Term Obligations - Payables and accrued liabilities that will be paid from governmental funds are reported in the General Fund Column of the Statement of Net Assets and Governmental Funds Balance Sheet regardless of whether they will be liquidated with current financial resources. The non-current portion of compensated absences, that will be paid from governmental funds are reported as a liability in this same statement only to the extent that they will be paid with current, expendable, available financial resources (generally, within sixty days of year-end).

<u>Deferred Revenue</u> - Northpointe reports deferred revenue when revenue does not meet both the "measurable" and "available" criteria for recognition in the current period, or when resources are received by Northpointe before it has a legal claim to them, such as when grant money is received prior to the incurrence of qualifying expenditures. In subsequent periods, when both revenue recognition criteria are met, or when Northpointe has legal claim to the resources, the liability for deferred revenue is removed and revenue is recognized.

<u>Net Assets</u> - Net assets represent the difference between assets and liabilities. Net assets invested in capital assets, net of related debt, consists of capital assets, net of accumulated depreciation, reduced by the outstanding balances of any borrowings used for the acquisition, construction, or improvement of those assets. Net assets are reported as restricted only when there are limitations imposed on their use through enabling legislation or through external restrictions imposed by creditors, grantors, laws, or other government regulation. In addition, Northpointe will first use restricted resources when an expense is incurred for purposes for which both restricted and unrestricted net assets are available.

<u>Use of Estimates</u> - The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates

#### NOTE B - CASH

The cash balance as reported in the Statement of Net Assets and Govern-mental Funds Balance Sheet is presented below:

#### NOTES TO THE FINANCIAL STATEMENTS

September 30, 2007

#### **NOTE B – CASH (continued)**

	R	estricted	U	nrestricted		Total
Cash in bank Cash on hand		324,039		3,291,745 2,066		3,615,784 2,066
	\$	324,039	_\$_	3,293,811	_\$_	3,617,850

Statutory Authority - Act 196, PA 1997, authorized Northpointe to deposit and invest in:

- 1. Bonds, securities, and other direct obligations of the United States or an agency or instrumentality of the United States.
- 2. Certificates of deposit, savings accounts, deposit accounts, or depository receipts of a financial institution eligible to be a depository of funds belonging to the State of Michigan under a law or rule of this state or the United States.
- 3. Commercial paper rated at time of purchase within the two highest classifications established by not less than two standard rating services and that matures not more than 270 days after the date of purchase.
- 4. Repurchase agreements consisting of instruments issued by the United States or an agency or instrumentality of the United States.
- 5. Bankers' acceptance of United States banks.
- 6. Obligations of the State of Michigan or any of its political subdivisions that at the time of purchase are rated as investment grade by not less than one standard rating service.
- 7. Mutual funds registered under the investment company act of 1940 with the authority to purchase only investment vehicles that are legal for direct investment by a public corporation.

All deposits are carried at cost, which approximates market value, and are in accordance with statutory authority.

Attorney General's Opinion No. 6168 states that Public Funds may not be deposited in financial institutions located in states other than Michigan.

<u>Custodial Credit Risk</u> - As of September 30, 2007, the carrying amount of Northpointe's deposits was \$3,615,784 and the bank balance was \$3,799,933. Of the bank balance \$111,974 was covered by federal depository insurance and \$3,687,959 was uninsured and uncollateralized.

<u>Interest Rate Risk</u> - Northpointe's investment policy follows state law with respect to investment maturity. At present none of Northpointe's deposits carried maturity dates; consequently there is no significant interest rate risk.

#### NOTE C - RESTRICTED CASH

As reported on the Statement of Net Assets and Governmental Funds Balance Sheet, Northpointe has restricted cash of \$324,039. This includes \$313,027 for accumulated sick and vacation pay and \$11,012 for

#### NOTES TO THE FINANCIAL STATEMENTS

September 30, 2007

#### NOTE C - RESTRICTED CASH (continued)

the Internal Revenue Code Section 125 medical reimbursement plan. When both restricted and unrestricted resources are available it is Northpointe's policy to use restricted resources first.

#### NOTE D - RECEIVABLES

Detail of the receivables at September 30, 2007 is as follows:

Federal grants	\$ 13,846
Medicaid	67,801
Patient fees	26,750
Miscellaneous	 66,276
	\$ 174,673

An allowance for doubtful accounts has not been established since all amounts are fully collectible. In the event that an amount becomes uncollectible, the receivable and the corresponding revenue are eliminated.

#### **NOTE E - PENSION PLANS**

<u>Plan Descriptions</u> - For the year ended September 30, 2007, Northpointe had two pension plans with five divisions. The first plan is a defined contribution money purchase pension plan administered by the ICMA Retirement Corporation. The first division is for paraprofessionals, which consists of hourly employees. This division has a three percent employer and zero employee contribution with a three-year vesting schedule. The second division is for former Menominee County mental health clinic administrative employees and Northpointe administrative employees hired after the January 1, 1995 merger date. This division has a seven percent employer and zero percent employee contribution with a five-year vesting schedule. Both divisions have minimum service requirements of twelve months of credited service and eighteen years of age. This plan's five-year vesting schedule allows twenty percent vesting each year. The current year contribution by Northpointe to this plan was \$125,351.

The second plan maintained by Northpointe is through the Michigan Municipal Employee's Retirement System ("System" or "MERS"), an agent multiple-employer public employee retirement system that acts as a common investment and administrative agent for Michigan municipal employees. MERS issues a publicly available financial report that includes the financial statements and required supplementary information for the entire System. The report may be obtained by writing to MERS, 1134 Municipal Way, Lansing, Michigan 48917.

<u>Defined Benefit Plan</u> - This plan is a defined benefit plan that covers three groups of employees and the CEO under separate provisions. The first group is administrative employees from the Dickinson-Iron Community Mental Health Services Board (Board) prior to the merger.

The employees who retire at or after the age of 60 with ten years of credited service are entitled to an annual retirement benefit, payable monthly for life, in the amount equal to the sum of 2.25 percent times the member's five-year final average compensation, with a maximum benefit of 80 percent of final average compensation. The plan also provides death and disability benefits.

#### NOTES TO THE FINANCIAL STATEMENTS

September 30, 2007

## NOTE E - PENSION PLANS (continued)

Employees contribute two percent of their salary to the plan with the Board making up the rest of the contribution, which is actuarially determined. The employee's portion is fully vested immediately; the Board's portion is vested after ten years of credited service. The Board's portion is immediately vested, however, if the employee dies or becomes disabled while on the job.

The second group of employees covered under the MERS program is professional employees. This group has no employee contribution requirement. The Board's contribution vests to the employee after six years of credited service and the annual retirement benefit multiplier is two percent. The third group is the same as the second group with the annual retirement benefit multiplier being 2.25 percent with a maximum of 80 percent of final average compensation. The CEO is also covered under the MERS defined benefit program. This plan has no employee contribution requirement and the Board's contribution vests after six years of credited service. The retirement benefit multiplier is 2.25 percent with a maximum of 80 percent of final compensation. This program allows retirement at age 55 with 15 or more years of services with no reduction of benefits.

<u>Funding Status and Progress</u> - The amount shown below as the "actuarial accrued liability" represents the difference between the present value of all future benefits and the present value of future normal costs. The overfunded actuarial liability, which represents the actuarial accrued liability less assets accumulated, is then amortized over a period of thirty years. The measure over time is intended to help users assess the funding status of the System on a going-concern basis, assess progress made in accumulating sufficient assets to pay benefits when due, and allow for comparisons among public employee retirement plans.

Under the entry age normal cost method, the total actuarially-determined contribution requirement is the sum of the normal cost and the payment required to amortize the unfunded accrued liability less the accelerated funding credits, if any.

At December 31, 2006, the over funded actuarial accrued liability was \$324,094, determined as follows:

Actuarial Accrued Liability:	
Retirees and beneficiaries currently receiving benefits	\$ 1,223,900
Terminated employees not yet receiving benefits	972,778
Non-vested terminated employees	44,512
Current employees:	
Accumulated employee contributions including allocated	
investment income	572,322
Employer financed	 4,061,059
Total Actuarial Accrued Liability	\$ 6,874,571
Net Assets available for benfits at actuarial value (market value is \$7,299,368)	 7,198,665
UNFUNDED (OVERFUNDED) ACTUARIAL ACCRUED LIABILITY	\$ (324,094)

#### NOTES TO THE FINANCIAL STATEMENTS

September 30, 2007

#### **NOTE E - PENSION PLANS (continued)**

Actuarially Determined Contributions Required and Contributions Made - Periodic employee contributions are determined on an actuarial basis using the entry age normal cost method. Normal cost is funded on a current basis whereas over funded actuarial accrued liability is funded over a thirty-year period. Periodic contributions for both normal cost and the amortization of the over funded actuarial accrued liability are based on the level percentage of payroll method. The actuarial assumptions used include (a) a rate of return on the investment of 8% per year for present and future assets, (b) projected salary increases of 4.5% per year, compounded annually, attributable to inflation, and (c) additional projected salary increases ranging from 0% to 8.4% based upon seniority and merit.

The employer contribution rate has been determined based on the entry age normal cost method. Under the entry age normal cost funding method, the total employer contribution is comprised of the normal cost plus the level annual percentage of payroll required to amortize the unfunded actuarial accrued liability over 30 years. The employer normal cost is, for each employee, the level percentage of payroll contribution (from entry-age to retirement) required to accumulate sufficient assets at the member's retirement to pay for his or her projected benefit. The following table provides a schedule of contribution amounts and percentages of recent years.

		Annual	
Valuation Date	R	lequired	Percent
December 31	Contribution		Contributed
2004	\$	209,112	100%
2005		218,112	100%
2006		238,032	100%

#### Analysis of Funding Progress

Valuation	Value	Accrued	Liability	Funded	Covered	of Covered
December 31	of Assets	Liability	(OAL)	Ratio	Payroll	Payroll
2004	\$ 6,182,388	\$ 5,719,943	\$ (462,445)	108%	\$ 2,721,781	0%
2005	6,578,195	6,233,075	(345,120)	106%	2,817,135	0%
2006	7,198,665	6,874,571	(324,094)	105%	3,152,146	0%

#### NOTE F - VESTED EMPLOYEE BENEFITS

All full and part-time employees of Northpointe are entitled to accrue vacation and sick pay benefits. Employees begin to accrue benefits the first day of the month following two full calendar months of employment. Accrued but unused vacation leave may accumulate to a maximum of 200 hours. All vacation earned in excess of 200 hours is forfeited on September 30th. Employees are paid at the rate of one hour for every two hours forfeited, paid at the first full payroll of the new year. Sick leave benefits accrue up to a limit of 120 days for all employees. Upon termination of employment, employees are entitled to receive 100 percent of their accrued vacation leave if the employee gives a minimum of two weeks notice. Sick leave would be paid out to any employee upon termination at a rate of 50 percent of their accrued leave over 60 days up to 120 days at their current rate of pay. As of September 30, 2007, the Board has restricted cash in the amount of \$313,027 to fund future vacation and sick pay benefits.

#### NOTES TO THE FINANCIAL STATEMENTS

September 30, 2007

#### **NOTE G-DUE TO STATE**

Due to State at September 30, 2007, is as follows:

General Fund cash advance	\$ 18,325
Inpatient facilities	71,460
	\$ 89,785

#### **NOTE H - LEASE COMMITMENTS**

Northpointe has entered into a number of non-cancelable operating leases for facilities with varying terms and conditions. Required minimum payments for the fiscal years ending September 30 are as follows:

Fiscal Year	
Ended	Amount
2008	\$ 228,573
2009	197,302
2010	134,757
2011	101,854
2012	54,907
	\$ 717,393

#### NOTE I - DEFERRED REVENUE

Deferred revenue at September 30, 2007 is as follows:

Prevention	\$ 3,761
SSI Clients	4,888
Carryforward of FY 2007 General Fund Revenue	 138,756
	\$ 147,405

#### NOTE J - DUE TO NORTHCARE

Of the \$608,323 listed as due to Northcare as of September 30, 2007, \$116,831 represents Medicaid funding not spent in fiscal year 2007 and may be available for expenditure in fiscal year 2008.

#### NOTE K - CAPITAL ASSETS

Capital asset activity for the year ended September 30, 2007 was as follows:

# NOTES TO THE FINANCIAL STATEMENTS

September 30, 2007

# NOTE K - CAPITAL ASSETS (continued)

	Balance at 10/1/2006 Additions		Deletions	Balance at 9/30/2007	
Non-depreciated capital assets:					
Land	\$ 44,700	\$ 48,000	<u>s -</u>	\$ 92,700	
Other Capital Assets:					
Land improvements	5,092	-	-	5,092	
Buildings	1,466,427	-	-	1,466,427	
Equipment	910,465	-	-	910,465	
Vehicles	1,038,433	79,535		1,117,968	
Total capital assets subject to depreciation	3,420,417	79,535		3,499,952	
TOTAL CAPITAL ASSETS	3,465,117	127,535		3,592,652	
Accumulated depreciation:					
Land improvements	1,103	509	-	1,612	
Buildings	284,336	59,351	-	343,687	
Equipment	692,545	65,071	-	757,616	
Vehicles	898,485	71,127		969,612	
Subtotal	1,876,469	196,058		2,072,527	
NET CAPITAL ASSETS	\$ 1,588,648	\$ (68,523)	\$ -	\$ 1,520,125	

# NOTE L - LONG-TERM DEBT

Long-term debt represents the following as of September 30, 2007:

	Carrying Amount	mount due in ne year
Notes Payable		
Note payable, secured by real estate, due in monthly installments of \$2,050, through July 2012, including interest at 5.25%	\$ 251,599	\$ 11,669
Note payable, secured by real estate, due in monthly installments of \$3,282, through December 2009, including interest at 3%	637,401	20,543
Note payable, secured by vehicles, due in monthly installments of \$872, through November 2010, including interest at 5.90%	30,280	8,919
Note payable, secured by a vehicle, due in monthly installments of \$294, through January 2011, including interest at 6.95%	10,471	2,895
Note payable, secured by a vehicle, due in monthly installments of \$571, through June 2009, including interest at 6.25%	11,318	6,318

# NOTES TO THE FINANCIAL STATEMENTS

September 30, 2007

# NOTE L - LONG-TERM DEBT (continued)

	Carrying Amount	Amount due in one year
Note payable, secured by a vehicle, due in monthly installments of \$359, through December 2008, including interest at 5.29%	4,818	4,149
Note payable, secured by a vehicle, due in monthly installments of \$277, through October 2008, including interest at 3.9%	3,529	3,246
Note payable, secured by a vehicle, due in monthly installments of \$277, through October 2008, including interest at 3.9%	3,529	3,246
Note payable, secured by a vehicle, due in monthly installments of \$277, through October 2008, including interest at 3.9%	3,530	3,246
Note payable, secured by a vehicle, due in monthly installments of \$277, through October 2008, including interest at 3.9%	3,530	3,246
Note payable, secured by a vehicle, due in monthly installments of \$710, through July 2009, including interest at 6.25%	14,735	7,826
Note payable, secured by a vehicle, due in monthly installments of \$306, through December 2008, including interest at 5.00%	4,410	3,532
Note payable, secured by a vehicle, due in monthly installments of \$242, through December 2008, including interest at 5.00%	3,484	2,791
Note payable, secured by a vehicle, due in monthly installments of \$321, through October 2009, including interest at 6.85%	7,472	3,451
Note payable, secured by equipment, due in monthly installments of \$2,005, through May 2010, including interest at 4.97%	59,969	21,564
Note payable, secured by a equipment, due in monthly installments of \$2,085, through through December 2007, including interest at 5.12%	6,200	6,200
Note payable, secured by vehicles, payable in monthly installments of \$1,170, through March 2010, including interest at 4.8%	32,967	12,732
	\$ 1,089,242	\$ 125,573

Future minimum payments of the notes payable are as follows:

Ended		_	
September 30	Principal	rincipal Interest Tota	
2008 2009 2010	\$ 125,573 101,026 644.952	\$ 40,160 34,539 17,121	\$ 165,733 135,565 662,073
2010 2011 2012	16,671 201,020	10,975 8,562	27,646 209,582
	\$ 1,089,242	\$ 111,357	\$ 1,200,599

#### NOTES TO THE FINANCIAL STATEMENTS

September 30, 2007

#### **NOTE L - LONG-TERM DEBT (continued)**

The following is a summary of the long-term debt activity as of September 30, 2007:

	9/30/2006	Additons	_Deletions_	9/30/2007
Notes payable	\$ 1,185,016	\$ 49,490	\$ 145,264	\$ 1,089,242

#### **NOTE M - RISK MANAGEMENT**

Northpointe participates as a member in Michigan Municipal Risk Management Authority (Authority). The Authority is a municipal self-insurance entity operating pursuant to the State of Michigan Public Act 138 of 1982. The purpose of the Authority is to administer a risk management fund, which provides members with loss protection for general and auto liability, motor vehicle physical damage, and property.

The Authority has entered into reinsurance agreements providing for loss coverage in excess of the amounts to be retained by the Authority and individual members.

In the event a reinsurance company does not meet its obligation to the Authority, responsibility for payment of any unreimbursed claims will be that of the Authority Reinsurance Fund. The Authority has retained certain levels of risk rather than obtaining coverage through reinsurance agreements. The Authority established the Authority Reinsurance Fund in order to participate in the reinsurance agreements. Individual members are provided the same level of coverage previously afforded through a combination of the reinsurance agreements and the Reinsurance Fund. In addition, the Authority purchases insurance for certain risks not covered by the reinsurance agreements. At September 30, 2007, Northpointe has no outstanding claims which exceed the plan's limits and there has been no significant reduction in insurance coverage over the past three years.

#### NOTE N - HEALTH INSURANCE

Northpointe maintains a self-insurance program for health insurance that began on January 1, 2005. This program is administered by a third-party administrator. As of September 30, 2007, Northpointe has reported a liability of \$222,776 which represents an estimate of reported and unreported claims which were incurred on or before September 30, 2007, but were unpaid as of that date. This amount represents an average of the monthly claims made for the previous months.

Estimate of claims liability – 9/30/06	\$ 104,054
Incurred claims	1,038,524
Payments on claims	( 919,802)
Estimate of claims liability – 9/30/07	\$ 222,776

#### NOTES TO THE FINANCIAL STATEMENTS

September 30, 2007

#### **NOTE O - CONCENTRATIONS**

Northpointe derives a significant portion of their total support and revenues from the Michigan Department of Community Health (MDCH) through Medicaid and Public Act 258 funding. Revenue and support recognized for the year ended September 30, 2007, provided by MDCH represented approximately 91 percent of Northpointe's total support and revenue.

#### **NOTE P - CONTINGENT LIABILITIES**

Northpointe has received significant financial assistance from state and federal agencies. The disbursement of funds received under these programs generally requires compliance with terms and conditions specified in grant agreements or contracts and are subject to audit by the funding agency. Any disallowed claims resulting from such audits could become a liability of Northpointe. As of the date of this report management was unaware of any disallowed claims.

### NOTE Q - SUBSEQUENT EVENT

On April 19, 2007, Northpointe entered into a contract with Sundance Builders for the construction of a transitional AFC home in the amount of \$578,000. This contract requires payments to begin in October, 2008.

REQUIRED SUPPLEMENTARY INFORMATION

# STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE, BUDGET AND ACTUAL - GENERAL FUND

	Budgeted Amounts			** * **
	Original	Final	Actual	Variance with Final Budget
REVENUES:				(000)
Federal Sources	\$ 97,870	\$ 97,870	\$ 97,637	\$ (233)
State Sources	3,036,055	3,036,055	2,887,187	(148,868)
Medicaid	11,664,975	11,664,975	11,511,211	(153,764)
Medicare	83,000	83,000	82,028	(972)
Local	243,351	243,351	242,101	(1,250)
Charges for service	801,960	801,960	750,118	(51,842)
Other revenues	148,030	148,030	190,298	42,268
Proceeds from borrowing			49,490	49,490
TOTAL REVENUE	16,075,241	16,075,241	15,810,070	(265,171)
EXPENDITURES				
Current:				
Salaries and related expenses	9,114,500	9,114,500	8,977,145	137,355
Board related expenses	33,300	33,300	31,170	2,130
Office supplies and postage	55,000	55,000	60,657	(5,657)
Operating and program supplies	280,000	280,000	226,815	53,185
Client medical	225,000	225,000	204,901	20,099
Pharmacy	7,000	7,000	6,592	408
Dental	18,000	18,000	11,775	6,225
MIS Support	250,000	250,000	225,369	24,631
Staff Medical	14,000	14,000	14,394	(394)
Local match MRS Grant	11,995	11,995	11,995	-
Contract employee services	127,000	127,000	118,940	8,060
Legal, professional, accounting	17,250	17,250	14,438	2,812
Local in-patient	494,650	494,650	459,222	35,428
County in-patient	65,000	65,000	46,790	18,210
State in-patient	195,000	195,000	191,008	3,992
Home services	2,458,070	2,458,070	2,410,961	47,109
Self determination	30,800	30,800	17,177	13,623
Community mental health	2,850	2,850	2,912	(62)
Pathways	15,000	15,000	11,213	3,787
Trico	540,000	540,000	535,321	4,679
Goodwill	355,000	355,000	341,835	13,165
DICSA	62,000	62,000	61,992	8
Crisis services	24,150	24,150	24,140	10
Respite	115,200	115,200	104,976	10,224
Telephone	125,000	125,000	121,994	3,006
Utilities	128,000	128,000	125,119	2,881
Staff development and travel	172,000	172,000	138,115	33,885
Vehicle operations/maintenance	175,000	175,000	166,602	8,398
Vehicle leases/purchases	85,000	85,000	100,002	
•			15 502	85,000
Advertising	15,000	15,000	15,583	(583)
Recruitment	1,200	1,200	-	1,200
Liability insurance	92,850	92,850	92,832	18

# STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE, BUDGET AND ACTUAL - GENERAL FUND

	Budgeted Amounts			
	Original	Final	Actual	Variance with Final Budget
Repairs and maintenance	155,000	155,000	151,118	3,882
Rent-facilities and equipment	306,500	306,500	290,003	16,497
Dues and publications	14,000	14,000	12,380	1,620
Pathways PHP	192,326	192,326	192,328	(2)
Miscellancous	11,200	11,200	12,490	(1,290)
Capital outlay	71,000	71,000	133,475	(62,475)
Debt service:				
Principal	~	-	145,263	(145,263)
Interest	20,400	20,400	45,551	(25,151)
TOTAL EXPENDITURES	16,075,241	16,075,241	15,754,591	320,650
Excess of revenues over expenditures	-	-	55,479	55,479
Net assets, beginning of year	1,520,961	1,520,961	1,520,961	
NET ASSETS, END OF YEAR	\$ 1.520.961	\$ 1.520.961	\$ 1.576.440	\$ 55.479

OTHER INFORMATION

Kristine P. Berhow, CPA, Principal Alan M. Stotz, CPA, Principal Raymond B. LaMarche, CPA, Principal Erkki M. Peippo, CPA, PC, Principal

Kevin C. Pascoe, CPA Laura L. Schwalbach, CPA

OFFICES IN MICHIGAN AND WISCONSIN

# REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Directors Northpointe Behavioral Healthcare Systems Kingsford, Michigan

We have audited the financial statements of the Northpointe Behavioral Healthcare Systems as of and for the year ended September 30, 2007 and have issued our report thereon dated January 30, 2008. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

## Internal Control Over Financial Reporting

In planning and performing our audit, we considered Northpointe's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Northpointe's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of Northpointe's internal control over financial reporting.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects Northpointe's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of Northpointe's financial statements that is more than inconsequential will not be prevented or detected by Northpointe's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by Northpointe's internal control.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

Board of Directors Northpointe Behavioral Healthcare Systems Kingsford, Michigan

# Compliance and Other Matters

As part of obtaining reasonable assurance about whether Northpointe's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

We noted certain matters that we reported to management of Northpointe, in a separate letter dated January 30, 2008.

This report is intended solely for the information and use of the Board of Directors, management, federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

Certified Public Accountants

Anderson, Tachman . Company P.L.C.

January 30, 2008

Kristine P. Berhow, CPA, Principal Alan M. Stotz, CPA, Principal Raymond B. LaMarche, CPA, Principal Erkki M. Peippo, CPA, PC, Principal

Kevin C. Pascoe, CPA Laura L. Schwalbach, CPA

OFFICES IN MICHIGAN AND WISCONSIN

#### REPORT TO MANAGEMENT

To the Board of Directors Northpointe Behavioral Healthcare Systems Kingsford, MI 49802

We have audited the financial statements of the Northpointe Behavioral Healthcare Systems for the year ended September 30, 2007, and have issued our reports thereon dated January 30, 2008. Our professional standards require that we make several communications to you, the purpose of which is to assist you with additional information regarding the scope and results of the audit that may assist you with your oversight responsibilities of the financial reporting process for which management is responsible.

#### Our Responsibility under U. S. Generally Accepted Auditing Standards and Government Auditing Standards

As stated in our engagement letter dated January 16, 2006, our responsibility, as described by professional standards, is to plan and perform our audit to obtain reasonable, but not absolute assurance about whether the financial statements are free of material misstatement and are fairly presented in accordance with accounting principles generally accepted in the United States of America. Because an audit is designed to provide reasonable, but not absolute assurance and because we did not perform a detailed examination of all transactions, there is a risk that material misstatements may exist and not be detected by us.

As part of our audit, we considered the internal control structure of Northpointe. Such considerations were solely for the purpose of determining our audit procedures and not to provide any assurance concerning such internal control.

As part of obtaining reasonable assurance about whether Northpointe's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grants. However, providing an opinion on compliance with those provisions was not an objective of our audit.

#### Significant Accounting Policies

Management has the responsibility for selection of appropriate accounting policies. In accordance with the terms of our engagement, we will advise management of the appropriateness of the accounting policies and their application. The significant accounting policies used by Northpointe are described in Note A of the financial statements. No new accounting policies were adopted and the application of existing policies were not changed during the fiscal year. We noted no transactions entered into by Northpointe during the year that were both significant and unusual, and of which, under professional standards, we are required to inform you, or transactions for which there is a lack of authoritative guidance or consensus.

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#### Management Judgments and Accounting Estimates

Some accounting estimates are utilized in financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimate would involve the useful lives of fixed assets. Our conclusions regarding the reasonableness of the estimates are based on reviewing and testing the historical data provided by management and using this data to compute the estimates.

#### Significant Audit Adjustments

For purposes of this letter, professional standards define a significant audit adjustment as a proposed correction of the financial statements that, in our judgment, may not have been detected except through our auditing procedures. Our audit adjustments, individually and in the aggregate, do not have a significant effect on the financial reporting process.

## Disagreement with Management

For purposes of this letter, professional standards define a disagreement with management as a matter, whether significant or not resolved to our satisfaction concerning a financial accounting, reporting, or auditing matter that could be significant to the financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

#### Consultation with Other Independent Accountants

In some cases, management may decide to consult with other accountants about accounting and auditing matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to Northpointe or a determination of the type of auditor's opinion to be expressed on those statements, our professional standards require the consulting accountant to advise us as to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

#### Difficulties Encountered in Performing the Audit

We encountered no significant difficulties in dealing with management in the performance of our audit.

# <u>Issues Discussed Prior to Retention of Independent Auditors</u>

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as Northpointe's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

In planning and performing our audit of the financial statements of Northpointe, for the year ended September 30, 2007, we considered Northpointe's internal control structure to determine our auditing procedures for the

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purpose of expressing an opinion on the financial statements and not to provide assurance on the internal control structure.

However, during our audit we became aware of several matters that are opportunities for strengthening internal controls and operating efficiency. The memorandum that accompanies this letter summarizes our comments and suggestions regarding those matters. This letter does not affect our report dated January 30, 2008, on the financial statements of Northpointe.

We have already discussed many of these comments and suggestions with various Northpointe personnel, and we will be pleased to discuss them in further detail at your convenience, to perform any additional study of these matters, or to assist you in implementing the recommendations.

This information is intended solely for the use of the Board, management and applicable State and Federal grantor agencies and is not intended to be and should not be used by anyone other than these specified parties.

Andrewon Tackman & Company P.L.C.
Certified Public Accountants

January 30, 2008

#### COMMENTS AND RECOMMENDATIONS

September 30, 2007

# FIXED ASSETS

Presently the depreciation schedule for Northpointe's fixed assets does not match the general ledger balances. We recommend that a reconciliation be performed and appropriate adjustments be made to the general ledger.